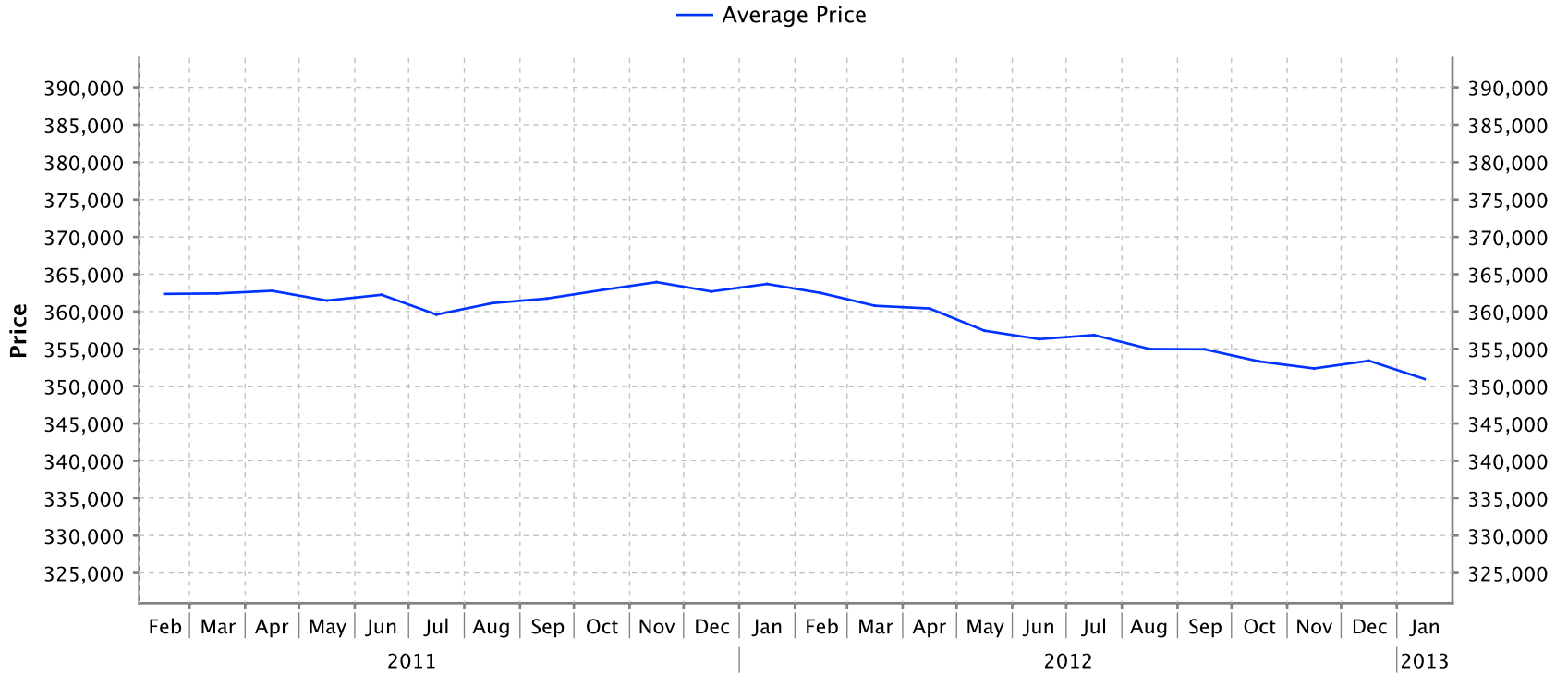


Nanaimo

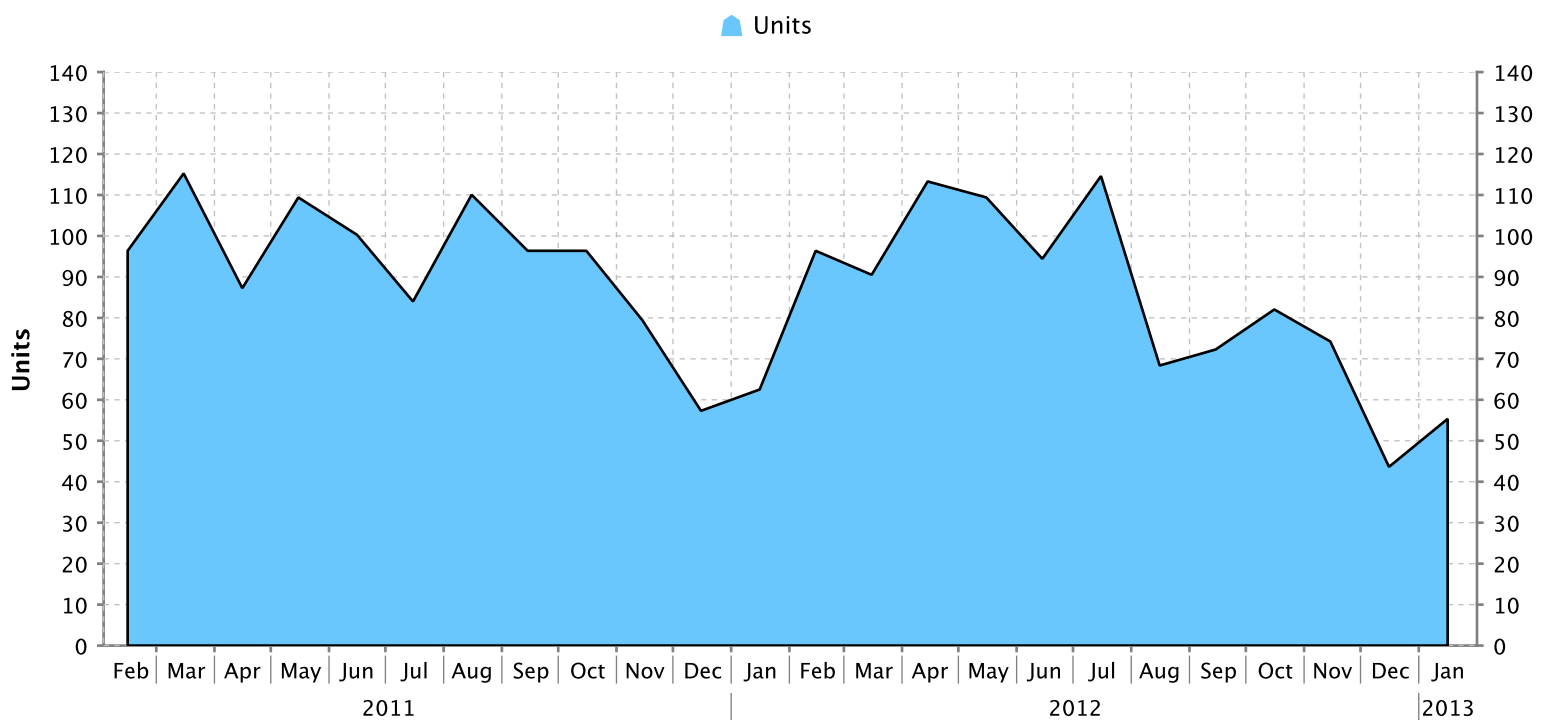
as at January 31, 2013

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	36	6	500%	256	189	35%
Units Reported Sold	4	5	-20%	62	65	-5%
Sell/List Ratio	11%	83%		24%	34%	
Reported Sales Dollars	\$545,000	\$808,900	-33%	\$9,431,138	\$10,509,600	-10%
Average Sell Price / Unit	\$136,250	\$161,780	-16%	\$152,115	\$161,686	-6%
Median Sell Price	\$172,000			\$143,000		
Sell Price / List Price	95%	98%		92%	95%	
Days to Sell	79	85	-7%	104	84	25%
Active Listings	147	70				
Single Family						
Units Listed	129	162	-20%	2,183	2,356	-7%
Units Reported Sold	55	62	-11%	1,010	1,091	-7%
Sell/List Ratio	43%	38%		46%	46%	
Reported Sales Dollars	\$17,414,098	\$22,369,557	-22%	\$354,460,358	\$396,788,388	-11%
Average Sell Price / Unit	\$316,620	\$360,799	-12%	\$350,951	\$363,692	-4%
Median Sell Price	\$305,000			\$340,500		
Sell Price / List Price	94%	95%		95%	96%	
Days to Sell	65	59	11%	54	56	-3%
Active Listings	418	427				
Condos (Apt)						
Units Listed	38	44	-14%	619	619	0%
Units Reported Sold	4	10	-60%	184	208	-12%
Sell/List Ratio	11%	23%		30%	34%	
Reported Sales Dollars	\$624,000	\$1,875,650	-67%	\$37,792,368	\$44,970,236	-16%
Average Sell Price / Unit	\$156,000	\$187,565	-17%	\$205,393	\$216,203	-5%
Median Sell Price	\$143,000			\$196,000		
Sell Price / List Price	90%	90%		93%	93%	
Days to Sell	84	114	-27%	83	86	-3%
Active Listings	180	182				
Condos (Patio)						
Units Listed	8	14	-43%	111	103	8%
Units Reported Sold	4	3	33%	56	57	-2%
Sell/List Ratio	50%	21%		50%	55%	
Reported Sales Dollars	\$967,900	\$824,900	17%	\$14,581,717	\$15,546,999	-6%
Average Sell Price / Unit	\$241,975	\$274,967	-12%	\$260,388	\$272,754	-5%
Median Sell Price	\$270,000			\$273,000		
Sell Price / List Price	95%	98%		96%	96%	
Days to Sell	138	4	3,670%	64	99	-36%
Active Listings	31	24				
Condos (Twnhse)						
Units Listed	42	40	5%	419	463	-10%
Units Reported Sold	9	5	80%	142	170	-16%
Sell/List Ratio	21%	12%		34%	37%	
Reported Sales Dollars	\$1,910,300	\$1,087,120	76%	\$34,826,525	\$44,117,041	-21%
Average Sell Price / Unit	\$212,256	\$217,424	-2%	\$245,257	\$259,512	-5%
Median Sell Price	\$179,900			\$220,000		
Sell Price / List Price	96%	96%		96%	97%	
Days to Sell	49	34	46%	62	71	-13%
Active Listings	113	126				

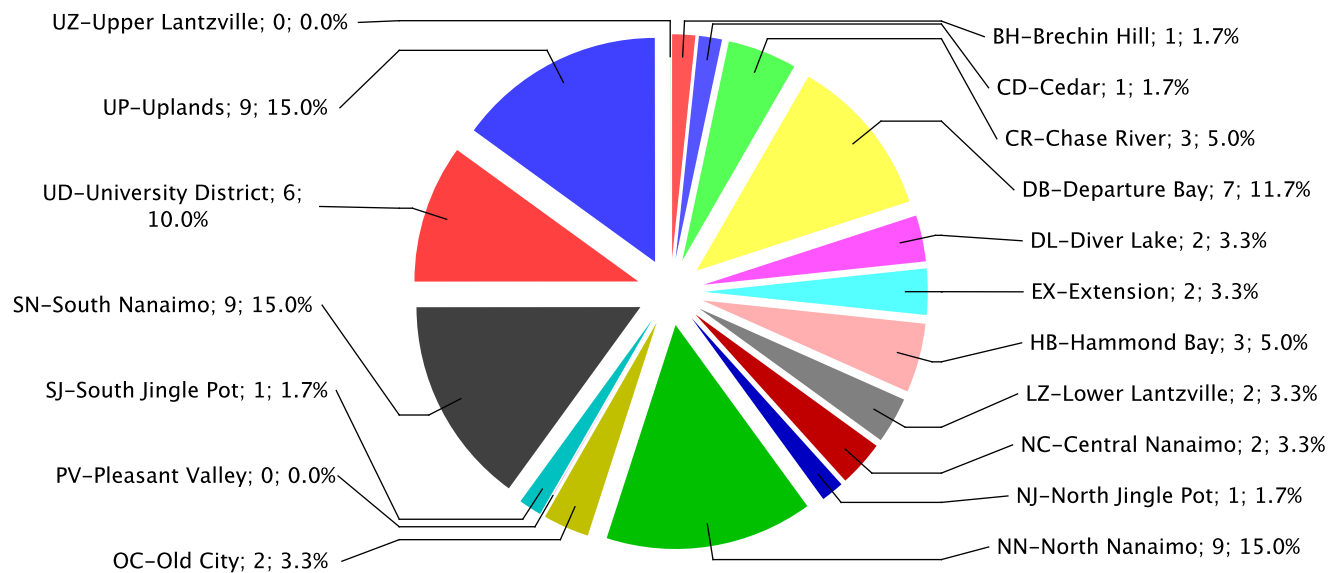
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Jan 31, 2013

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	1	0	0	0	0	0	0	0	0	0	0	0	1
CD-Cedar	0	0	0	0	1	0	0	0	0	0	0	0	0	0	1
CR-Chase River	0	0	1	1	0	1	0	0	0	0	0	0	0	0	3
DB-Departure Bay	0	0	0	1	3	2	1	0	0	0	0	0	0	0	7
DL-Diver Lake	0	0	0	1	0	1	0	0	0	0	0	0	0	0	2
EX-Extension	0	0	0	1	1	0	0	0	0	0	0	0	0	0	2
HB-Hammond Bay	0	0	0	0	1	0	0	0	2	0	0	0	0	0	3
LZ-Lower Lantzville	0	0	0	1	0	0	0	0	1	0	0	0	0	0	2
NC-Central Nanaimo	0	1	0	1	0	0	0	0	0	0	0	0	0	0	2
NJ-North Jingle Pot	0	0	0	0	0	1	0	0	0	0	0	0	0	0	1
NN-North Nanaimo	0	0	0	2	1	4	0	0	1	0	0	0	0	1	9
OC-Old City	0	0	0	1	0	0	1	0	0	0	0	0	0	0	2
PV-Pleasant Valley	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
SJ-South Jingle Pot	0	0	0	0	1	0	0	0	0	0	0	0	0	0	1
SN-South Nanaimo	0	2	3	0	3	0	1	0	0	0	0	0	0	0	9
UD-University District	1	1	1	2	1	0	0	0	0	0	0	0	0	0	6
UP-Uplands	0	1	1	4	2	0	0	1	0	0	0	0	0	0	9
UZ-Upper Lantzville	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Zone 4 TOTALS	1	5	7	15	14	9	3	1	4	0	0	0	0	1	60

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to January 31, 2013 = 60

GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	2	2	0%	39	39	0%
Units Reported Sold	1	0		11	12	-8%
Sell/List Ratio	50%	0%		28%	31%	
Reported Sales Dollars	\$129,000	\$0		\$1,085,500	\$1,285,000	-16%
Average Sell Price / Unit	\$129,000			\$98,682	\$107,083	-8%
Median Sell Price	\$129,000			\$105,000		
Sell Price / List Price	76%			85%	88%	
Days to Sell	501			225	90	151%
Active Listings	24	25				
Single Family						
Units Listed	12	9	33%	129	96	34%
Units Reported Sold	1	1	0%	34	28	21%
Sell/List Ratio	8%	11%		26%	29%	
Reported Sales Dollars	\$575,000	\$299,000	92%	\$9,558,249	\$9,302,260	3%
Average Sell Price / Unit	\$575,000	\$299,000	92%	\$281,125	\$332,224	-15%
Median Sell Price	\$575,000			\$288,000		
Sell Price / List Price	101%	97%		94%	94%	
Days to Sell	69	3	2,200%	107	88	21%
Active Listings	49	37				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price

