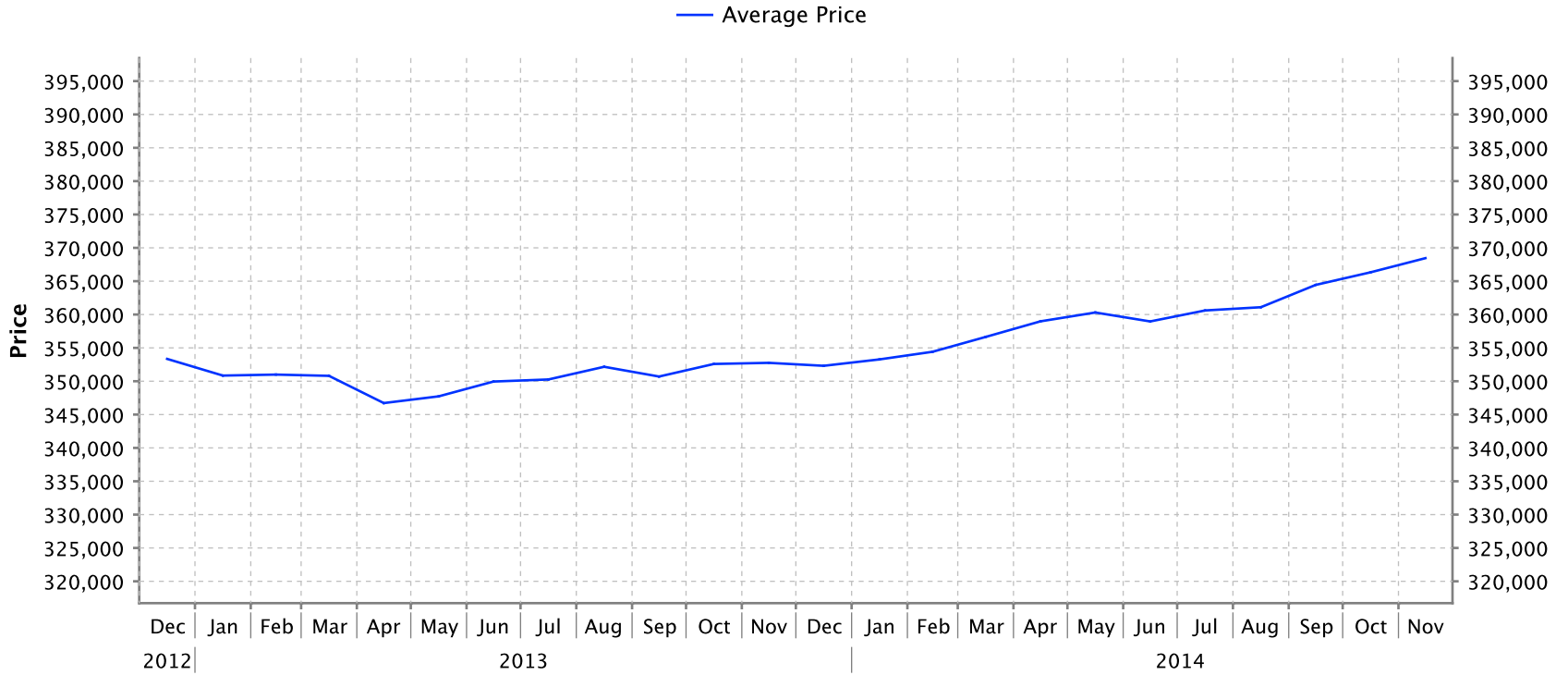


Nanaimo

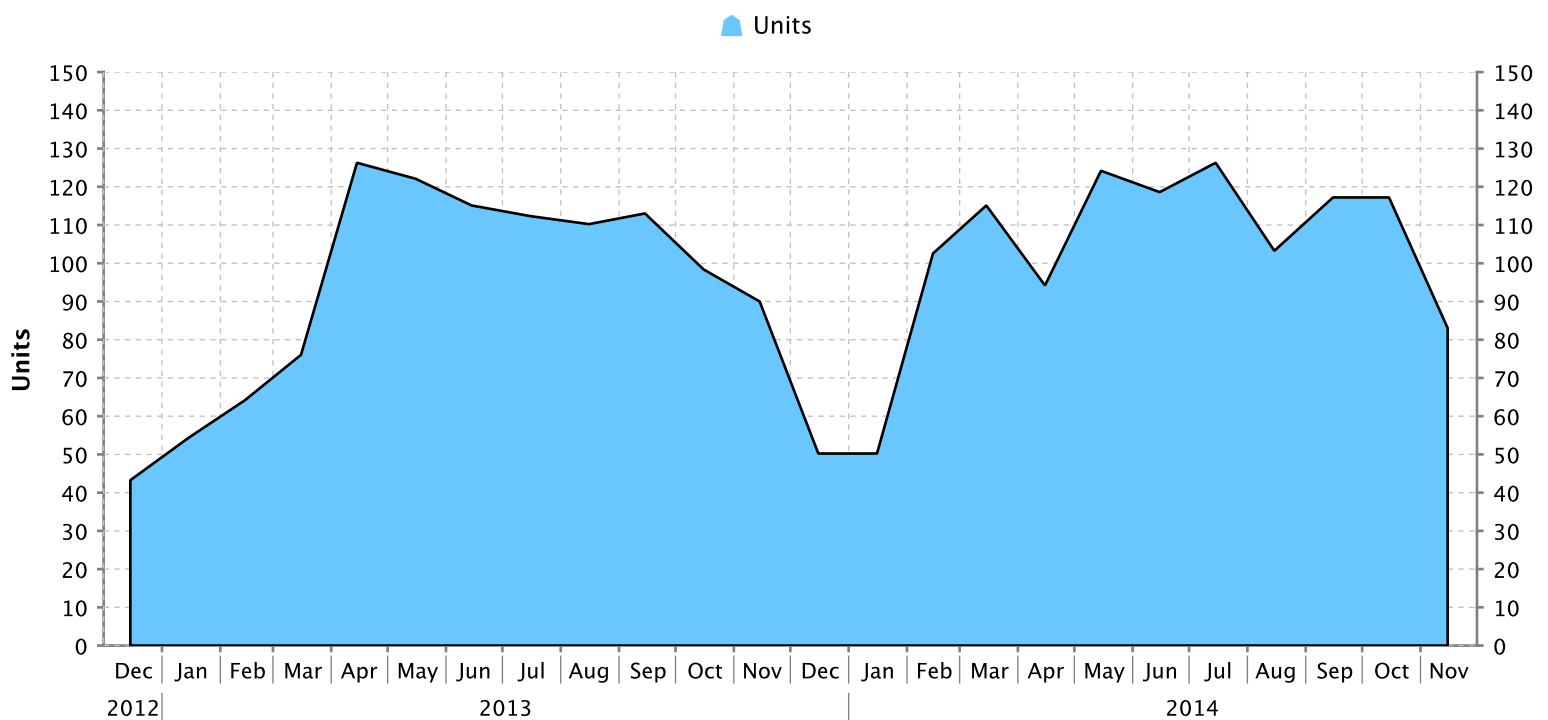
as at November 30, 2014

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	13	21	-38%	326	293	11%
Units Reported Sold	11	4	175%	132	56	136%
Sell/List Ratio	85%	19%		40%	19%	
Reported Sales Dollars	\$1,318,900	\$671,000	97%	\$21,782,700	\$8,604,298	153%
Average Sell Price / Unit	\$119,900	\$167,750	-29%	\$165,020	\$153,648	7%
Median Sell Price	\$115,000			\$162,500		
Sell Price / List Price	87%	102%		95%	95%	
Days to Sell	144	44	227%	137	106	29%
Active Listings	153	172				
Single Family						
Units Listed	104	122	-15%	2,030	2,009	1%
Units Reported Sold	83	90	-8%	1,199	1,123	7%
Sell/List Ratio	80%	74%		59%	56%	
Reported Sales Dollars	\$31,610,522	\$31,626,952	-0%	\$441,776,772	\$396,142,440	12%
Average Sell Price / Unit	\$380,850	\$351,411	8%	\$368,454	\$352,754	4%
Median Sell Price	\$351,000			\$353,500		
Sell Price / List Price	96%	95%		97%	95%	
Days to Sell	44	66	-33%	48	56	-15%
Active Listings	383	409				
Condos (Apt)						
Units Listed	89	31	187%	505	455	11%
Units Reported Sold	9	16	-44%	222	169	31%
Sell/List Ratio	10%	52%		44%	37%	
Reported Sales Dollars	\$2,104,075	\$4,159,800	-49%	\$47,190,678	\$37,285,980	27%
Average Sell Price / Unit	\$233,786	\$259,988	-10%	\$212,571	\$220,627	-4%
Median Sell Price	\$259,900			\$192,500		
Sell Price / List Price	97%	93%		95%	94%	
Days to Sell	79	98	-20%	86	84	3%
Active Listings	190	179				
Condos (Patio)						
Units Listed	4	2	100%	67	86	-22%
Units Reported Sold	5	3	67%	55	64	-14%
Sell/List Ratio	125%	150%		82%	74%	
Reported Sales Dollars	\$1,671,480	\$822,900	103%	\$15,837,280	\$17,760,396	-11%
Average Sell Price / Unit	\$334,296	\$274,300	22%	\$287,951	\$277,506	4%
Median Sell Price	\$314,900			\$287,000		
Sell Price / List Price	100%	93%		97%	97%	
Days to Sell	47	109	-57%	72	73	-1%
Active Listings	12	16				
Condos (Twnhse)						
Units Listed	10	22	-55%	324	378	-14%
Units Reported Sold	14	9	56%	167	180	-7%
Sell/List Ratio	140%	41%		52%	48%	
Reported Sales Dollars	\$3,448,444	\$2,161,252	60%	\$43,293,966	\$45,494,010	-5%
Average Sell Price / Unit	\$246,317	\$240,139	3%	\$259,245	\$252,744	3%
Median Sell Price	\$210,000			\$240,000		
Sell Price / List Price	96%	98%		96%	101%	
Days to Sell	92	51	80%	86	61	42%
Active Listings	79	94				

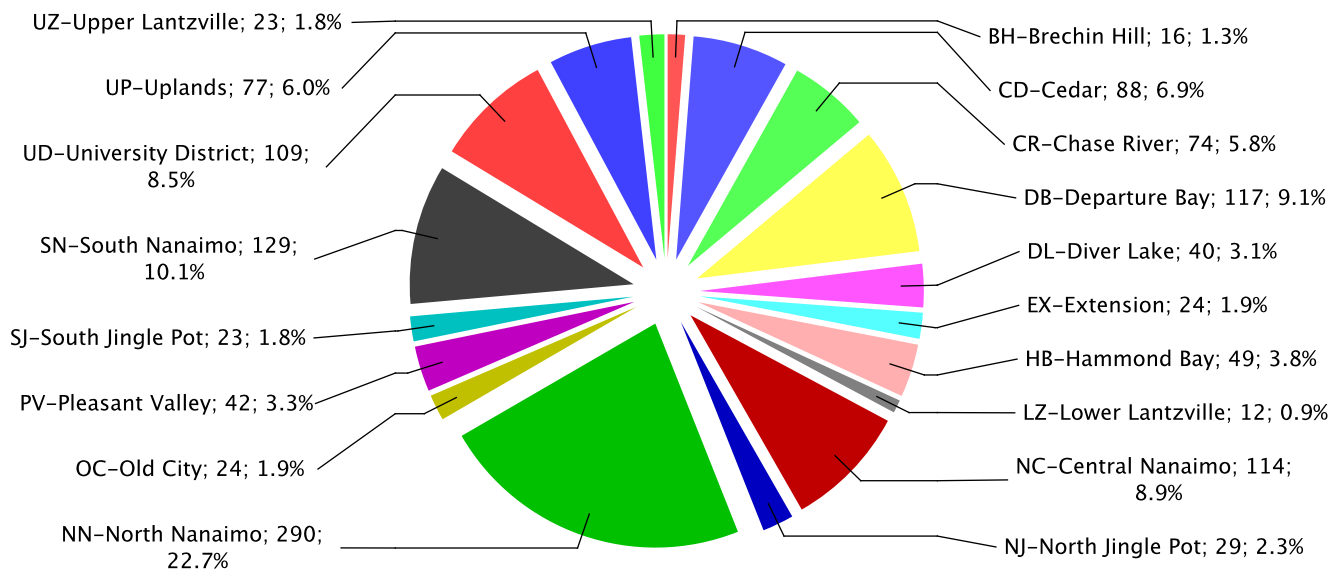
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Nov 30, 2014

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	4	0	8	2	1	0	1	0	0	0	0	0	16
CD-Cedar	1	5	9	11	10	17	9	8	11	1	2	1	0	3	88
CR-Chase River	0	1	2	13	18	21	15	1	3	0	0	0	0	0	74
DB-Departure Bay	0	0	6	20	32	21	10	8	10	3	5	1	0	1	117
DL-Diver Lake	0	2	2	9	9	14	0	2	2	0	0	0	0	0	40
EX-Extension	2	1	5	3	2	2	2	2	4	1	0	0	0	0	24
HB-Hammond Bay	0	0	1	3	6	6	9	5	9	4	1	1	2	2	49
LZ-Lower Lantzville	0	0	0	2	2	0	2	1	1	2	0	0	1	1	12
NC-Central Nanaimo	4	11	35	26	25	11	1	1	0	0	0	0	0	0	114
NJ-North Jingle Pot	0	0	0	2	1	2	7	3	7	3	1	2	1	0	29
NN-North Nanaimo	0	3	3	5	22	58	57	52	43	31	9	2	2	3	290
OC-Old City	3	3	4	8	2	3	0	0	1	0	0	0	0	0	24
PV-Pleasant Valley	0	1	2	5	9	11	5	2	2	2	1	2	0	0	42
SJ-South Jingle Pot	0	0	0	1	5	2	4	6	3	0	1	1	0	0	23
SN-South Nanaimo	2	21	31	31	24	14	4	1	1	0	0	0	0	0	129
UD-University District	3	3	16	24	15	16	21	3	5	1	2	0	0	0	109
UP-Uplands	0	0	3	18	24	18	10	1	2	0	0	0	0	1	77
UZ-Upper Lantzville	0	0	1	6	6	2	3	1	3	0	1	0	0	0	23
Zone 4 TOTALS	15	51	124	187	220	220	160	97	108	48	23	10	6	11	1,280

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to November 30, 2014 = 1,280

GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	0	0		36	24	50%
Units Reported Sold	0	0		12	9	33%
Sell/List Ratio				33%	38%	
Reported Sales Dollars	\$0	\$0		\$1,055,500	\$929,125	14%
Average Sell Price / Unit				\$87,958	\$103,236	-15%
Median Sell Price				\$90,000		
Sell Price / List Price				81%	89%	
Days to Sell				158	205	-23%
Active Listings	26	21				
Single Family						
Units Listed	1	4	-75%	82	109	-25%
Units Reported Sold	3	3	0%	41	55	-25%
Sell/List Ratio	300%	75%		50%	50%	
Reported Sales Dollars	\$739,000	\$830,000	-11%	\$10,777,075	\$15,619,020	-31%
Average Sell Price / Unit	\$246,333	\$276,667	-11%	\$262,855	\$283,982	-7%
Median Sell Price	\$199,000			\$242,000		
Sell Price / List Price	94%	97%		91%	94%	
Days to Sell	114	96	19%	117	91	28%
Active Listings	25	35				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price

