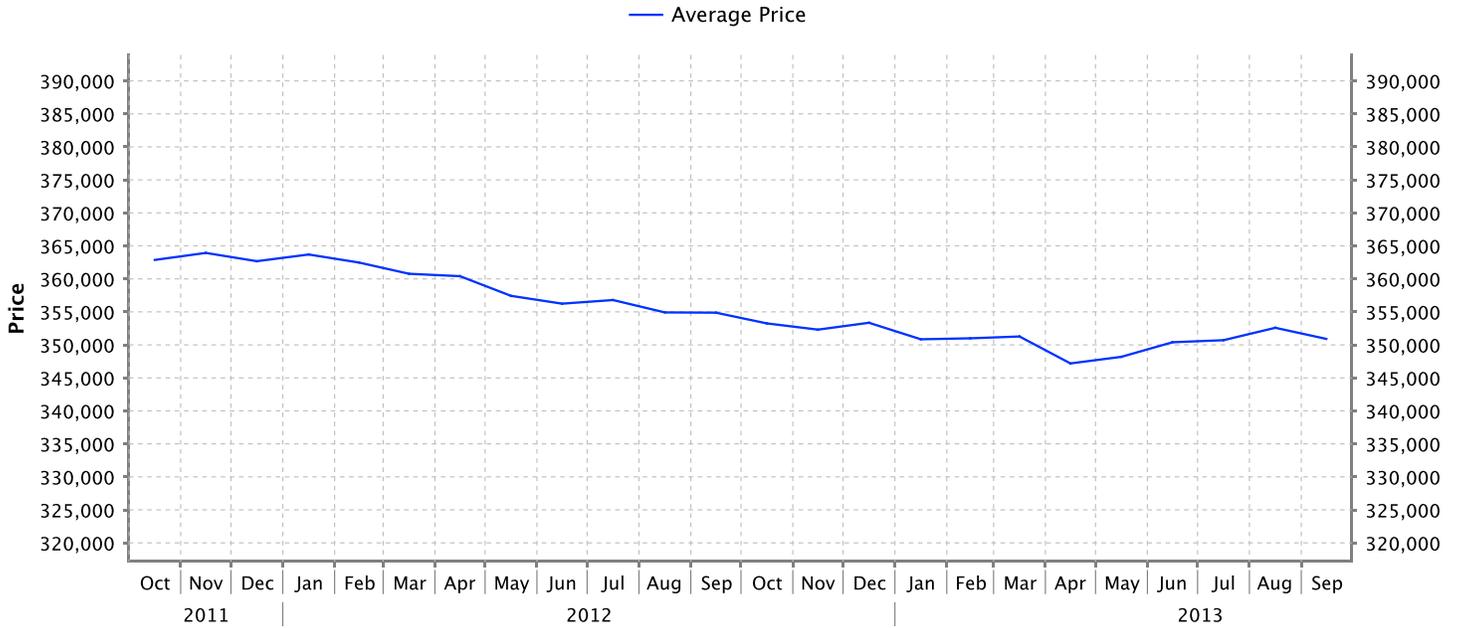


Nanaimo

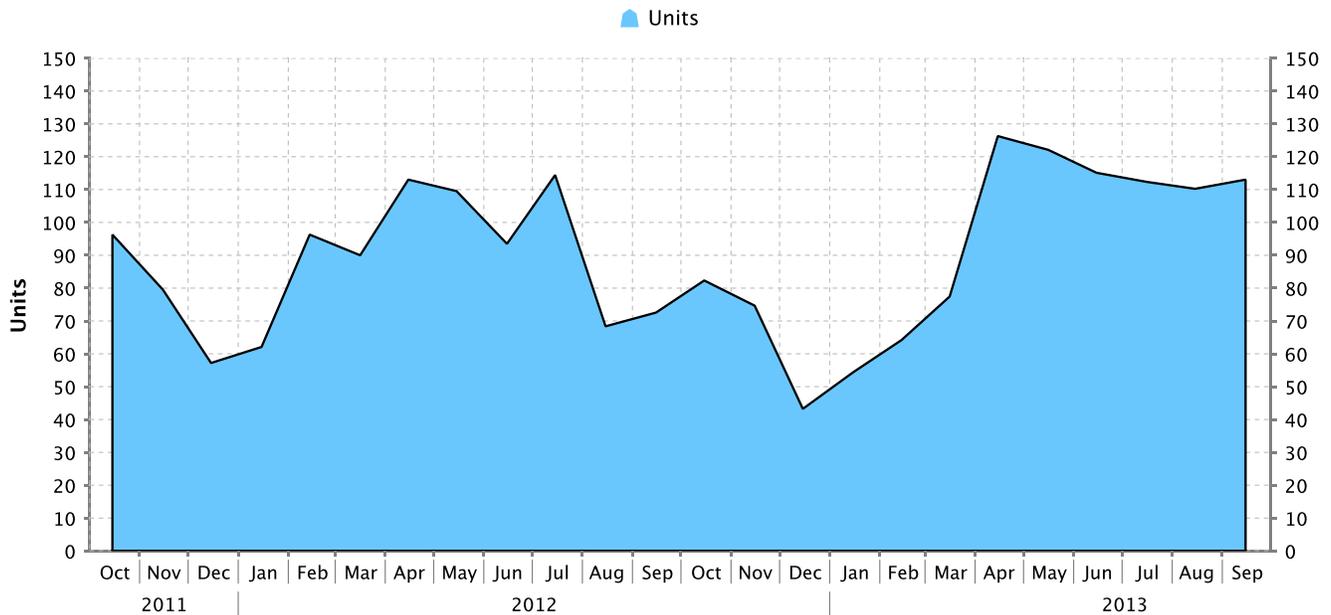
as at September 30, 2013

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	39	7	457%	307	214	43%
Units Reported Sold	5	6	-17%	48	66	-27%
Sell/List Ratio	13%	86%		16%	31%	
Reported Sales Dollars	\$950,400	\$1,007,900	-6%	\$7,604,800	\$10,274,538	-26%
Average Sell Price / Unit	\$190,080	\$167,983	13%	\$158,433	\$155,675	2%
Median Sell Price	\$184,900			\$164,000		
Sell Price / List Price	93%	95%		93%	94%	
Days to Sell	138	60	132%	85	112	-24%
Active Listings	172	120				
Single Family						
Units Listed	158	172	-8%	2,024	2,259	-10%
Units Reported Sold	113	72	57%	1,092	1,049	4%
Sell/List Ratio	72%	42%		54%	46%	
Reported Sales Dollars	\$38,601,277	\$25,985,721	49%	\$383,185,786	\$372,269,085	3%
Average Sell Price / Unit	\$341,604	\$360,913	-5%	\$350,903	\$354,880	-1%
Median Sell Price	\$329,900			\$334,000		
Sell Price / List Price	94%	95%		95%	95%	
Days to Sell	59	56	5%	56	54	3%
Active Listings	504	607				
Condos (Apt)						
Units Listed	42	41	2%	482	632	-24%
Units Reported Sold	17	10	70%	162	198	-18%
Sell/List Ratio	40%	24%		34%	31%	
Reported Sales Dollars	\$3,173,000	\$2,316,500	37%	\$34,197,516	\$40,404,547	-15%
Average Sell Price / Unit	\$186,647	\$231,650	-19%	\$211,096	\$204,063	3%
Median Sell Price	\$195,000			\$197,000		
Sell Price / List Price	92%	93%		94%	93%	
Days to Sell	123	106	17%	79	85	-7%
Active Listings	186	194				
Condos (Patio)						
Units Listed	2	12	-83%	91	113	-19%
Units Reported Sold	4	2	100%	68	55	24%
Sell/List Ratio	200%	17%		75%	49%	
Reported Sales Dollars	\$1,211,500	\$516,000	135%	\$18,864,147	\$14,064,820	34%
Average Sell Price / Unit	\$302,875	\$258,000	17%	\$277,414	\$255,724	8%
Median Sell Price	\$285,000			\$279,900		
Sell Price / List Price	97%	94%		97%	95%	
Days to Sell	58	66	-12%	70	66	5%
Active Listings	17	35				
Condos (Twnhse)						
Units Listed	28	36	-22%	391	434	-10%
Units Reported Sold	21	8	162%	178	144	24%
Sell/List Ratio	75%	22%		46%	33%	
Reported Sales Dollars	\$5,837,960	\$2,178,969	168%	\$44,228,597	\$36,311,192	22%
Average Sell Price / Unit	\$277,998	\$272,371	2%	\$248,475	\$252,161	-1%
Median Sell Price	\$250,000			\$227,500		
Sell Price / List Price	98%	95%		101%	96%	
Days to Sell	63	69	-9%	60	68	-12%
Active Listings	121	124				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.