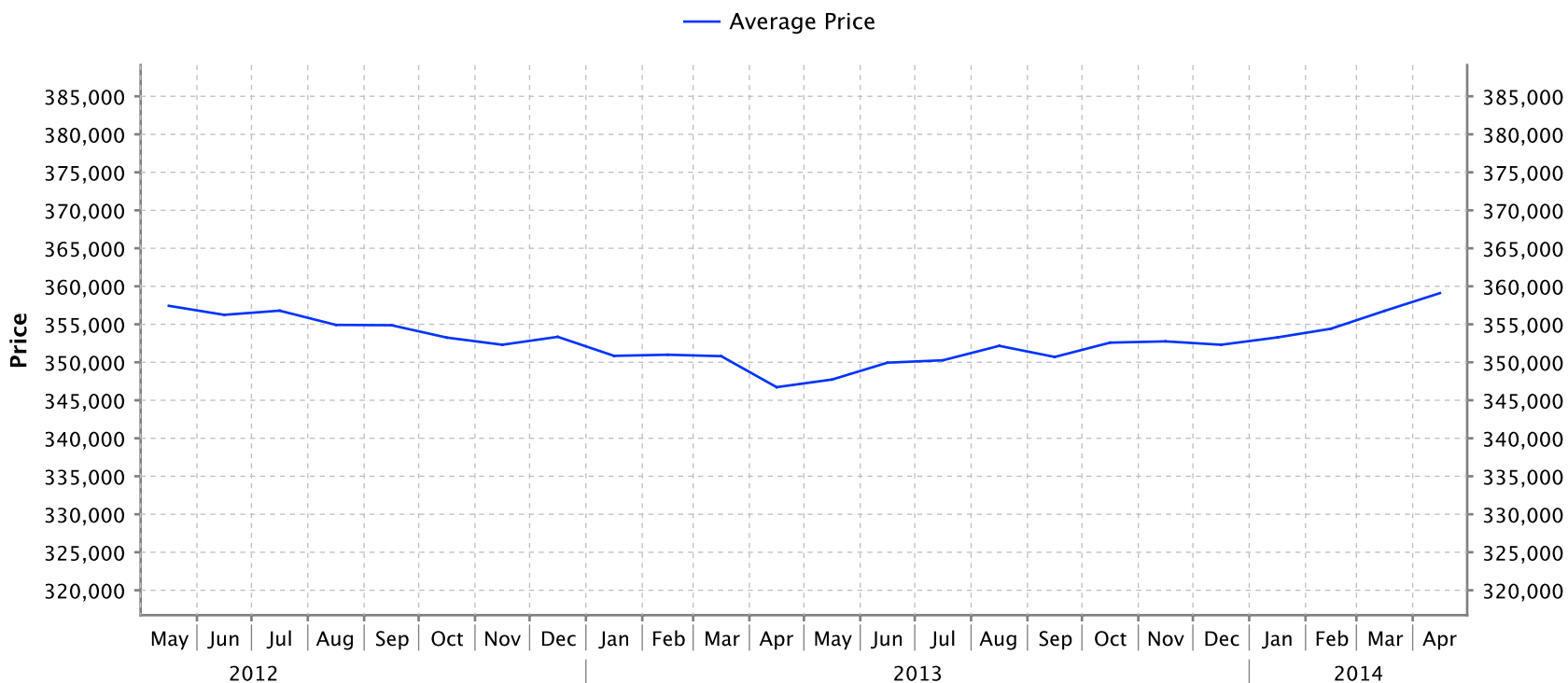


Nanaimo

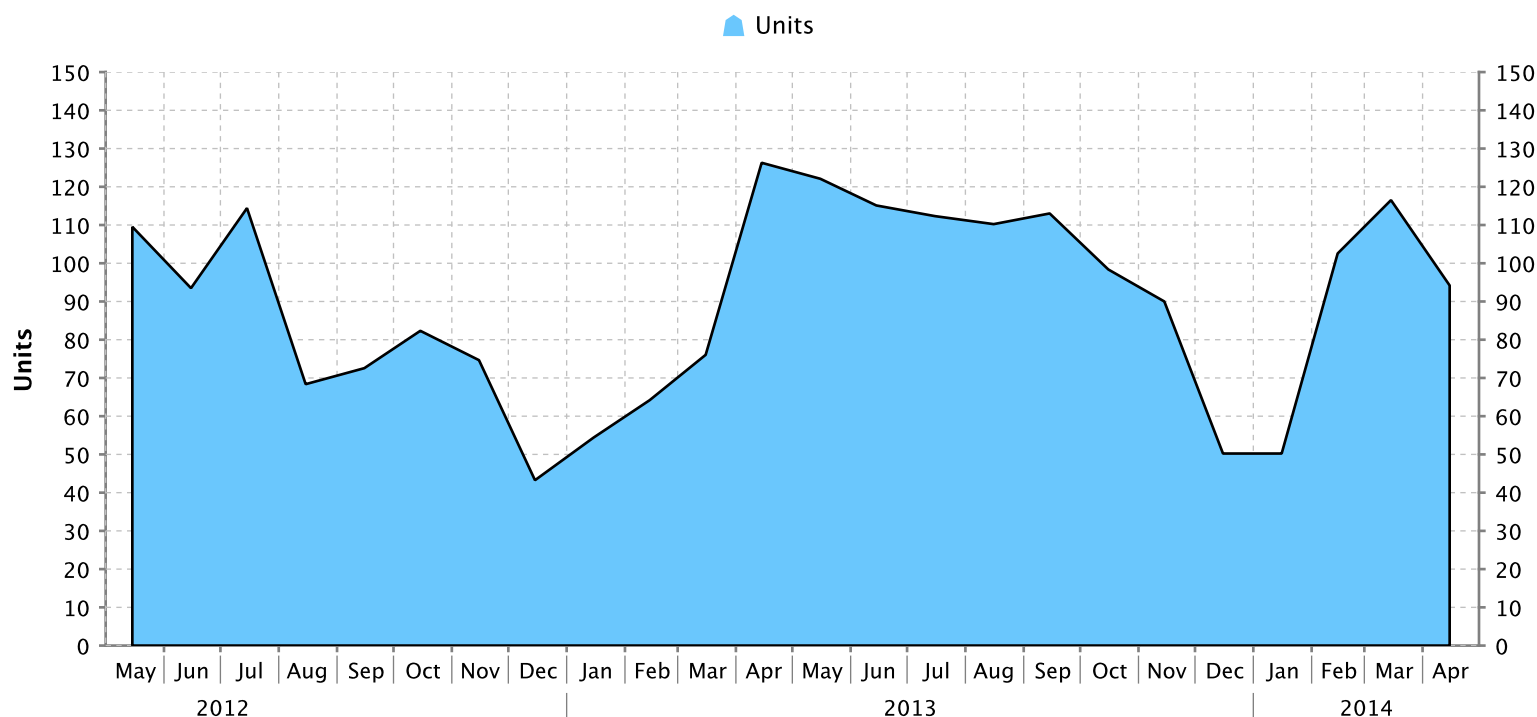
as at April 30, 2014

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	20	28	-29%	325	263	24%
Units Reported Sold	9	3	200%	91	48	90%
Sell/List Ratio	45%	11%		28%	18%	
Reported Sales Dollars	\$1,631,300	\$481,500	239%	\$14,864,098	\$7,342,050	102%
Average Sell Price / Unit	\$181,256	\$160,500	13%	\$163,342	\$152,959	7%
Median Sell Price	\$177,500			\$164,000		
Sell Price / List Price	97%	95%		96%	92%	
Days to Sell	210	83	152%	105	118	-12%
Active Listings	175	151				
Single Family						
Units Listed	209	229	-9%	1,997	2,125	-6%
Units Reported Sold	94	126	-25%	1,172	975	20%
Sell/List Ratio	45%	55%		59%	46%	
Reported Sales Dollars	\$33,473,725	\$42,145,202	-21%	\$420,870,840	\$338,053,754	24%
Average Sell Price / Unit	\$356,103	\$334,486	6%	\$359,105	\$346,722	4%
Median Sell Price	\$353,500			\$345,000		
Sell Price / List Price	96%	96%		96%	95%	
Days to Sell	37	48	-22%	52	55	-5%
Active Listings	533	578				
Condos (Apt)						
Units Listed	50	44	14%	469	532	-12%
Units Reported Sold	22	17	29%	197	156	26%
Sell/List Ratio	44%	39%		42%	29%	
Reported Sales Dollars	\$4,095,585	\$4,118,990	-1%	\$43,029,425	\$31,658,258	36%
Average Sell Price / Unit	\$186,163	\$242,294	-23%	\$218,423	\$202,938	8%
Median Sell Price	\$167,500			\$200,000		
Sell Price / List Price	97%	96%		95%	94%	
Days to Sell	66	79	-17%	86	77	12%
Active Listings	179	207				
Condos (Patio)						
Units Listed	7	9	-22%	73	110	-34%
Units Reported Sold	7	13	-46%	55	62	-11%
Sell/List Ratio	100%	144%		75%	56%	
Reported Sales Dollars	\$1,794,760	\$3,176,300	-43%	\$15,946,030	\$15,869,717	0%
Average Sell Price / Unit	\$256,394	\$244,331	5%	\$289,928	\$255,963	13%
Median Sell Price	\$220,000			\$285,000		
Sell Price / List Price	96%	97%		97%	96%	
Days to Sell	102	95	7%	77	71	8%
Active Listings	17	24				
Condos (Twnhse)						
Units Listed	28	48	-42%	358	393	-9%
Units Reported Sold	21	18	17%	173	152	14%
Sell/List Ratio	75%	38%		48%	39%	
Reported Sales Dollars	\$5,452,000	\$4,112,010	33%	\$44,449,118	\$37,638,354	18%
Average Sell Price / Unit	\$259,619	\$228,445	14%	\$256,931	\$247,621	4%
Median Sell Price	\$245,000			\$238,500		
Sell Price / List Price	96%	96%		96%	102%	
Days to Sell	107	75	42%	74	65	14%
Active Listings	108	115				

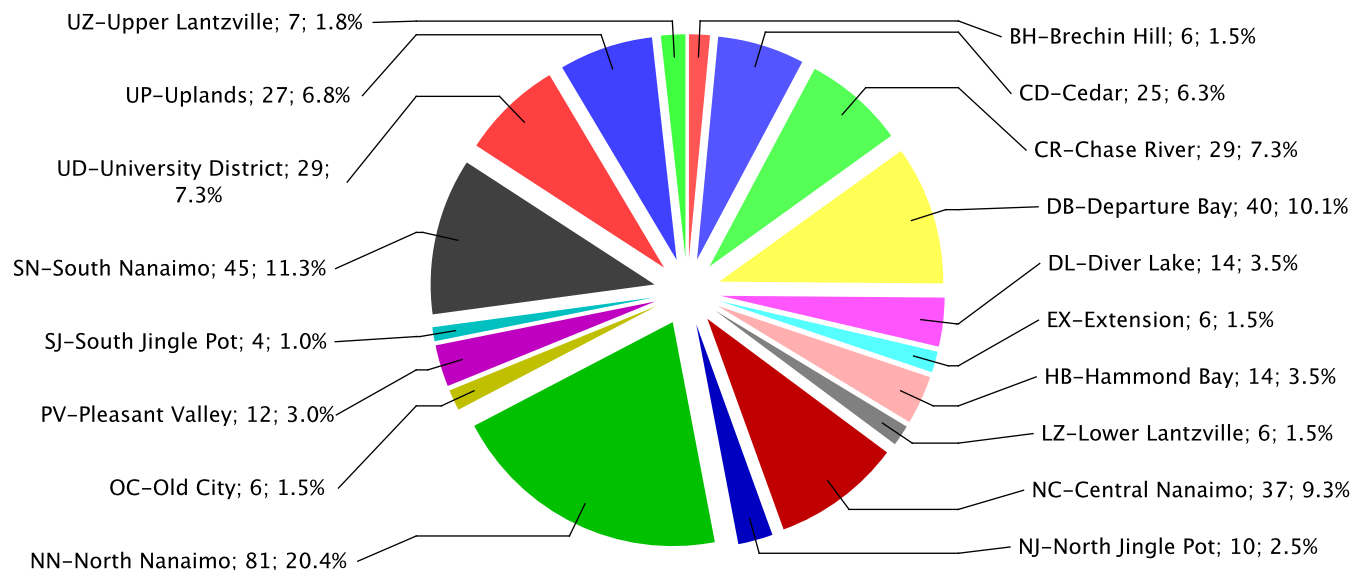
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Apr 30, 2014

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	1	0	3	1	1	0	0	0	0	0	0	0	6
CD-Cedar	0	0	4	3	3	3	5	4	2	1	0	0	0	0	25
CR-Chase River	0	0	0	4	6	12	7	0	0	0	0	0	0	0	29
DB-Departure Bay	0	0	3	11	11	5	4	2	3	0	0	0	0	1	40
DL-Diver Lake	0	1	0	4	2	5	0	2	0	0	0	0	0	0	14
EX-Extension	1	1	2	1	0	0	1	0	0	0	0	0	0	0	6
HB-Hammond Bay	0	0	0	0	1	3	2	2	2	2	0	0	1	1	14
LZ-Lower Lantzville	0	0	0	1	1	0	0	1	1	2	0	0	0	0	6
NC-Central Nanaimo	2	4	14	7	8	1	1	0	0	0	0	0	0	0	37
NJ-North Jingle Pot	0	0	0	0	0	1	3	2	2	2	0	0	0	0	10
NN-North Nanaimo	0	0	0	2	6	12	21	16	10	6	5	1	1	1	81
OC-Old City	0	2	2	0	1	1	0	0	0	0	0	0	0	0	6
PV-Pleasant Valley	0	0	2	2	3	2	1	0	0	1	0	1	0	0	12
SJ-South Jingle Pot	0	0	0	0	0	0	1	2	1	0	0	0	0	0	4
SN-South Nanaimo	1	8	10	14	6	3	1	1	1	0	0	0	0	0	45
UD-University District	2	1	2	7	2	6	6	0	2	0	1	0	0	0	29
UP-Uplands	0	0	0	7	7	7	5	0	1	0	0	0	0	0	27
UZ-Upper Lantzville	0	0	0	2	3	0	1	0	1	0	0	0	0	0	7
Zone 4 TOTALS	6	17	40	65	63	62	60	32	26	14	6	2	2	3	398

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to April 30, 2014 = 398

GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	4	2	100%	32	36	-11%
Units Reported Sold	3	1	200%	10	11	-9%
Sell/List Ratio	75%	50%		31%	31%	
Reported Sales Dollars	\$305,000	\$38,000	703%	\$983,125	\$1,050,500	-6%
Average Sell Price / Unit	\$101,667	\$38,000	168%	\$98,312	\$95,500	3%
Median Sell Price	\$90,000			\$90,000		
Sell Price / List Price	88%	95%		86%	84%	
Days to Sell	132	141	-6%	141	253	-44%
Active Listings	25	23				
Single Family						
Units Listed	8	15	-47%	101	122	-17%
Units Reported Sold	4	8	-50%	47	41	15%
Sell/List Ratio	50%	53%		47%	34%	
Reported Sales Dollars	\$1,128,000	\$2,145,900	-47%	\$13,426,220	\$11,755,300	14%
Average Sell Price / Unit	\$282,000	\$268,238	5%	\$285,664	\$286,715	-0%
Median Sell Price	\$258,000			\$275,000		
Sell Price / List Price	88%	91%		92%	94%	
Days to Sell	130	165	-21%	86	109	-21%
Active Listings	47	49				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price

