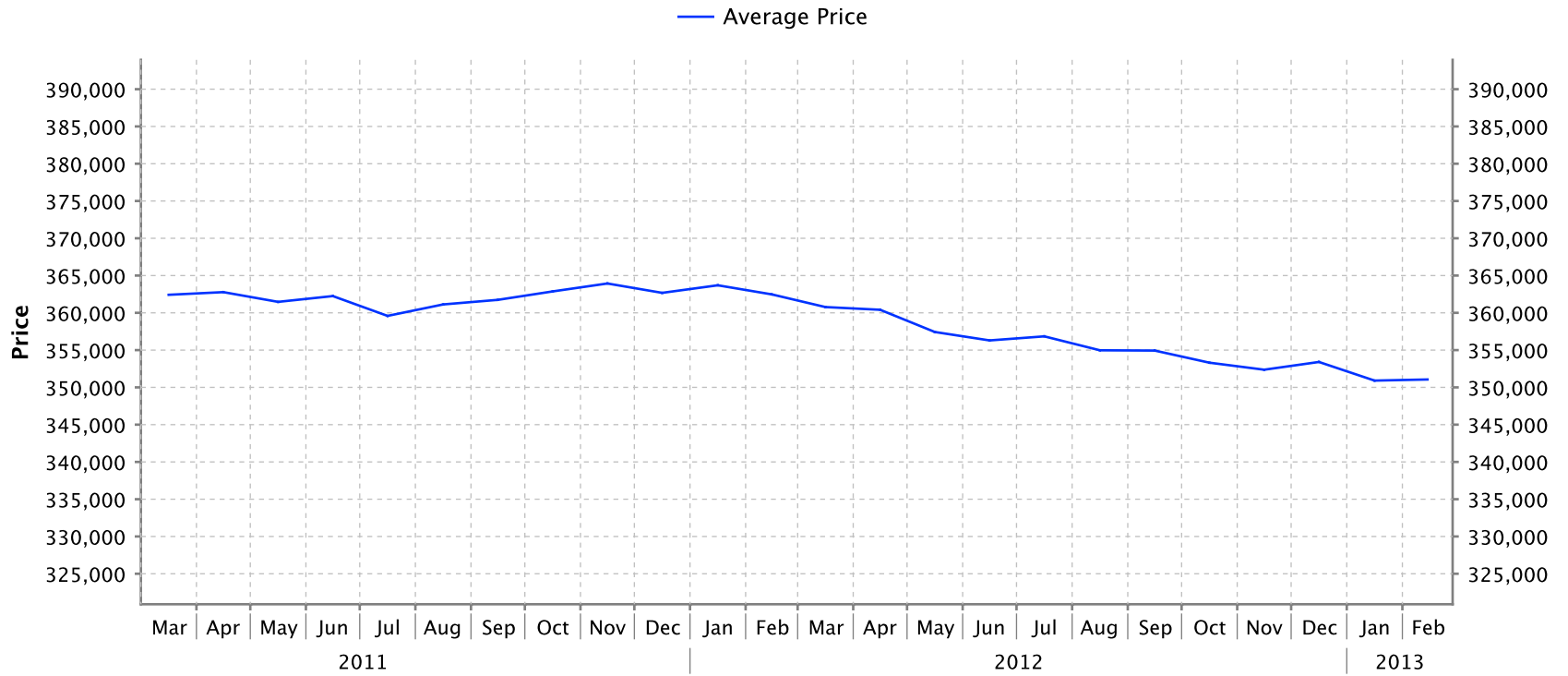


Nanaimo

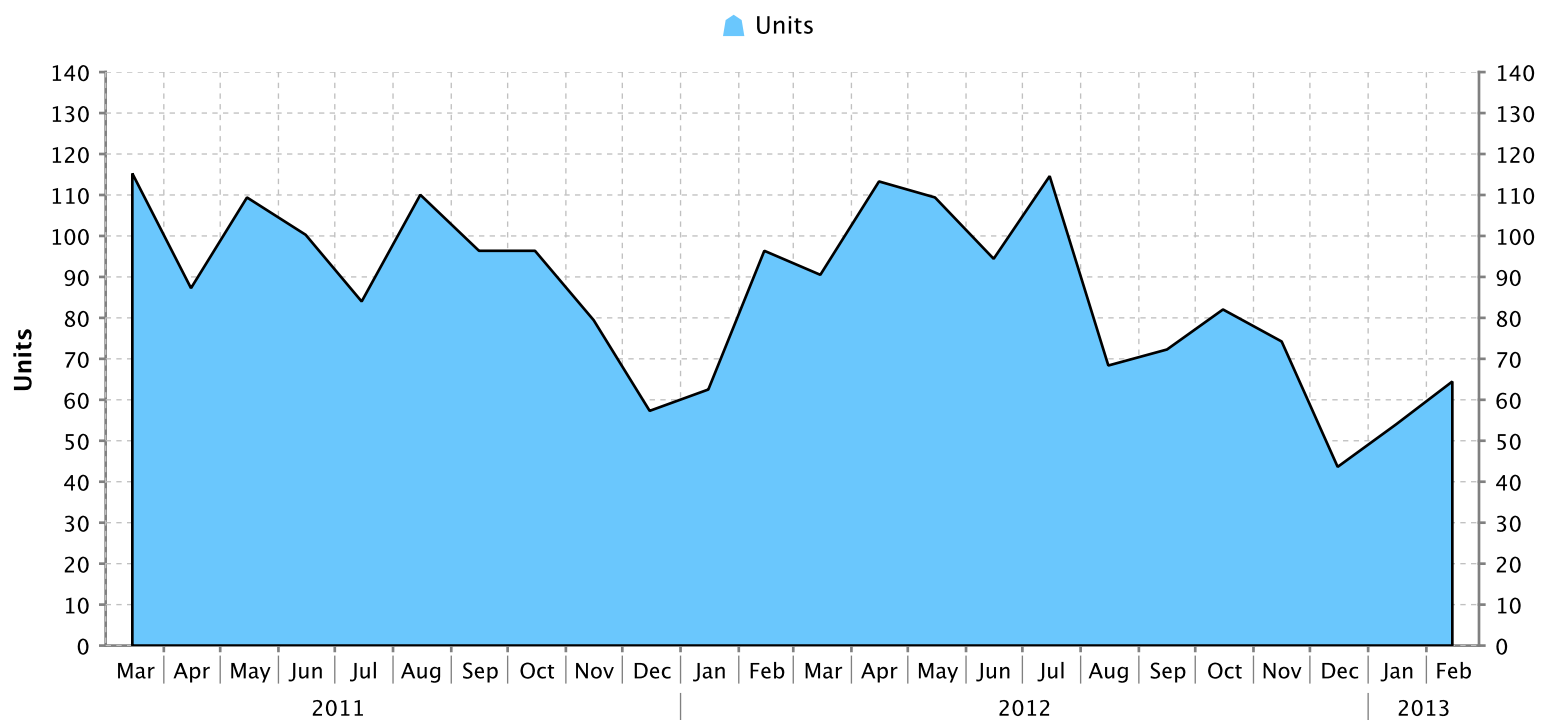
as at February 28, 2013

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	21	20	5%	257	197	30%
Units Reported Sold	4	12	-67%	53	67	-21%
Sell/List Ratio	19%	60%		21%	34%	
Reported Sales Dollars	\$578,000	\$1,489,988	-61%	\$8,399,150	\$10,201,088	-18%
Average Sell Price / Unit	\$144,500	\$124,166	16%	\$158,475	\$152,255	4%
Median Sell Price	\$150,000			\$153,500		
Sell Price / List Price	90%	95%		92%	94%	
Days to Sell	108	12	810%	127	70	82%
Active Listings	125	73				
Single Family						
Units Listed	177	198	-11%	2,153	2,331	-8%
Units Reported Sold	64	94	-32%	977	1,091	-10%
Sell/List Ratio	36%	47%		45%	47%	
Reported Sales Dollars	\$22,522,772	\$32,904,735	-32%	\$343,030,495	\$395,462,121	-13%
Average Sell Price / Unit	\$351,918	\$350,050	1%	\$351,106	\$362,477	-3%
Median Sell Price	\$350,000			\$340,000		
Sell Price / List Price	95%	96%		95%	96%	
Days to Sell	68	59	15%	54	55	-1%
Active Listings	481	481				
Condos (Apt)						
Units Listed	23	42	-45%	597	607	-2%
Units Reported Sold	8	18	-56%	174	209	-17%
Sell/List Ratio	35%	43%		29%	34%	
Reported Sales Dollars	\$1,255,650	\$3,420,150	-63%	\$35,627,868	\$44,734,986	-20%
Average Sell Price / Unit	\$156,956	\$190,008	-17%	\$204,758	\$214,043	-4%
Median Sell Price	\$173,700			\$196,000		
Sell Price / List Price	94%	92%		93%	93%	
Days to Sell	57	116	-51%	78	88	-11%
Active Listings	173	163				
Condos (Patio)						
Units Listed	7	9	-22%	111	106	5%
Units Reported Sold	3	5	-40%	54	56	-4%
Sell/List Ratio	43%	56%		49%	53%	
Reported Sales Dollars	\$627,200	\$1,444,000	-57%	\$13,764,917	\$15,547,099	-11%
Average Sell Price / Unit	\$209,067	\$288,800	-28%	\$254,906	\$277,627	-8%
Median Sell Price	\$220,000			\$270,000		
Sell Price / List Price	96%	96%		96%	96%	
Days to Sell	58	29	102%	67	95	-30%
Active Listings	35	26				
Condos (Twnhse)						
Units Listed	28	21	33%	422	418	1%
Units Reported Sold	16	3	433%	153	169	-9%
Sell/List Ratio	57%	14%		36%	40%	
Reported Sales Dollars	\$4,023,300	\$656,900	512%	\$37,790,025	\$43,642,632	-13%
Average Sell Price / Unit	\$251,456	\$218,967	15%	\$246,994	\$258,240	-4%
Median Sell Price	\$225,000			\$219,900		
Sell Price / List Price	150%	96%		102%	97%	
Days to Sell	54	21	158%	62	69	-10%
Active Listings	98	117				

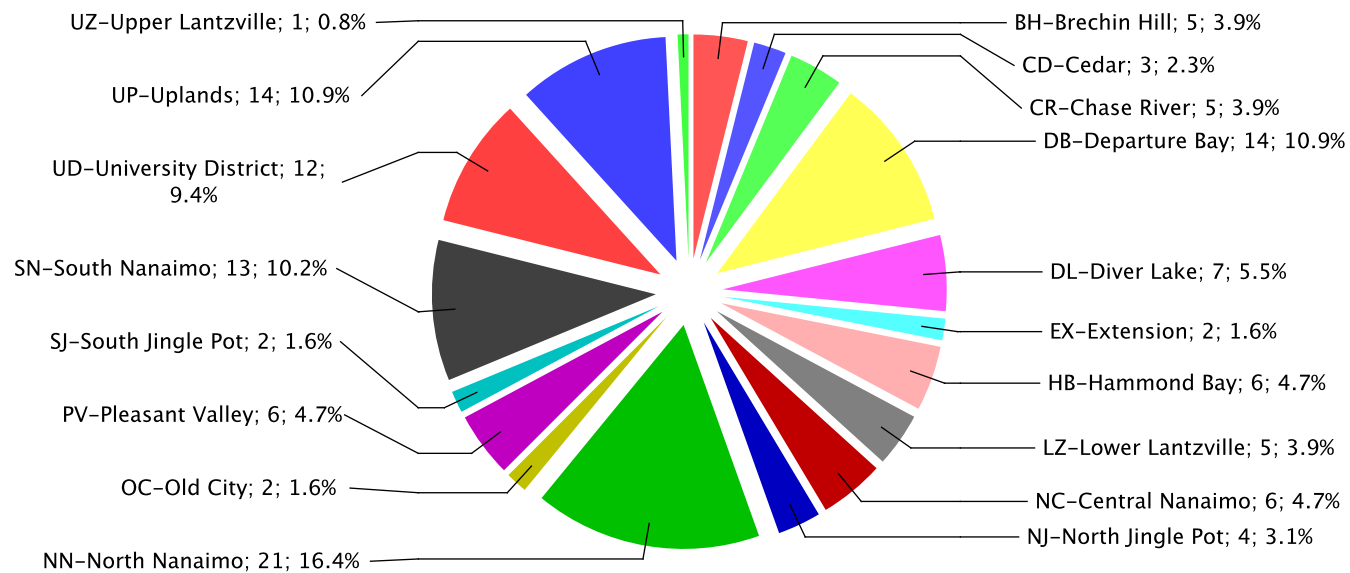
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Feb 28, 2013

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	4	1	0	0	0	0	0	0	0	0	0	0	5
CD-Cedar	0	0	0	0	1	1	0	1	0	0	0	0	0	0	3
CR-Chase River	0	0	1	1	0	2	1	0	0	0	0	0	0	0	5
DB-Departure Bay	0	0	0	2	4	4	3	0	0	1	0	0	0	0	14
DL-Diver Lake	0	0	2	1	1	3	0	0	0	0	0	0	0	0	7
EX-Extension	0	0	0	1	1	0	0	0	0	0	0	0	0	0	2
HB-Hammond Bay	0	0	0	0	1	2	0	0	3	0	0	0	0	0	6
LZ-Lower Lantzville	0	0	0	2	2	0	0	0	1	0	0	0	0	0	5
NC-Central Nanaimo	0	2	1	3	0	0	0	0	0	0	0	0	0	0	6
NJ-North Jingle Pot	0	0	0	0	0	2	0	0	2	0	0	0	0	0	4
NN-North Nanaimo	0	0	0	2	2	8	3	2	3	0	0	0	0	1	21
OC-Old City	0	0	0	1	0	0	1	0	0	0	0	0	0	0	2
PV-Pleasant Valley	0	0	0	0	4	2	0	0	0	0	0	0	0	0	6
SJ-South Jingle Pot	0	0	0	0	2	0	0	0	0	0	0	0	0	0	2
SN-South Nanaimo	0	2	5	1	4	0	1	0	0	0	0	0	0	0	13
UD-University District	2	1	2	4	2	0	0	0	1	0	0	0	0	0	12
UP-Uplands	0	1	2	4	5	0	0	1	0	0	0	0	0	1	14
UZ-Upper Lantzville	0	0	0	0	0	1	0	0	0	0	0	0	0	0	1
Zone 4 TOTALS	2	6	17	23	29	25	9	4	10	1	0	0	0	2	128

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to February 28, 2013 = 128

GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	2	3	-33%	38	40	-5%
Units Reported Sold	0	0		11	11	0%
Sell/List Ratio	0%	0%		29%	28%	
Reported Sales Dollars	\$0	\$0		\$1,085,500	\$1,165,000	-7%
Average Sell Price / Unit				\$98,682	\$105,909	-7%
Median Sell Price				\$105,000		
Sell Price / List Price				85%	89%	
Days to Sell				225	78	188%
Active Listings	24	27				
Single Family						
Units Listed	6	8	-25%	125	96	30%
Units Reported Sold	3	2	50%	35	28	25%
Sell/List Ratio	50%	25%		28%	29%	
Reported Sales Dollars	\$779,000	\$377,000	107%	\$9,960,249	\$9,150,260	9%
Average Sell Price / Unit	\$259,667	\$188,500	38%	\$284,579	\$326,795	-13%
Median Sell Price	\$252,000			\$285,000		
Sell Price / List Price	99%	94%		95%	94%	
Days to Sell	5	370	-99%	84	105	-21%
Active Listings	47	40				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price

