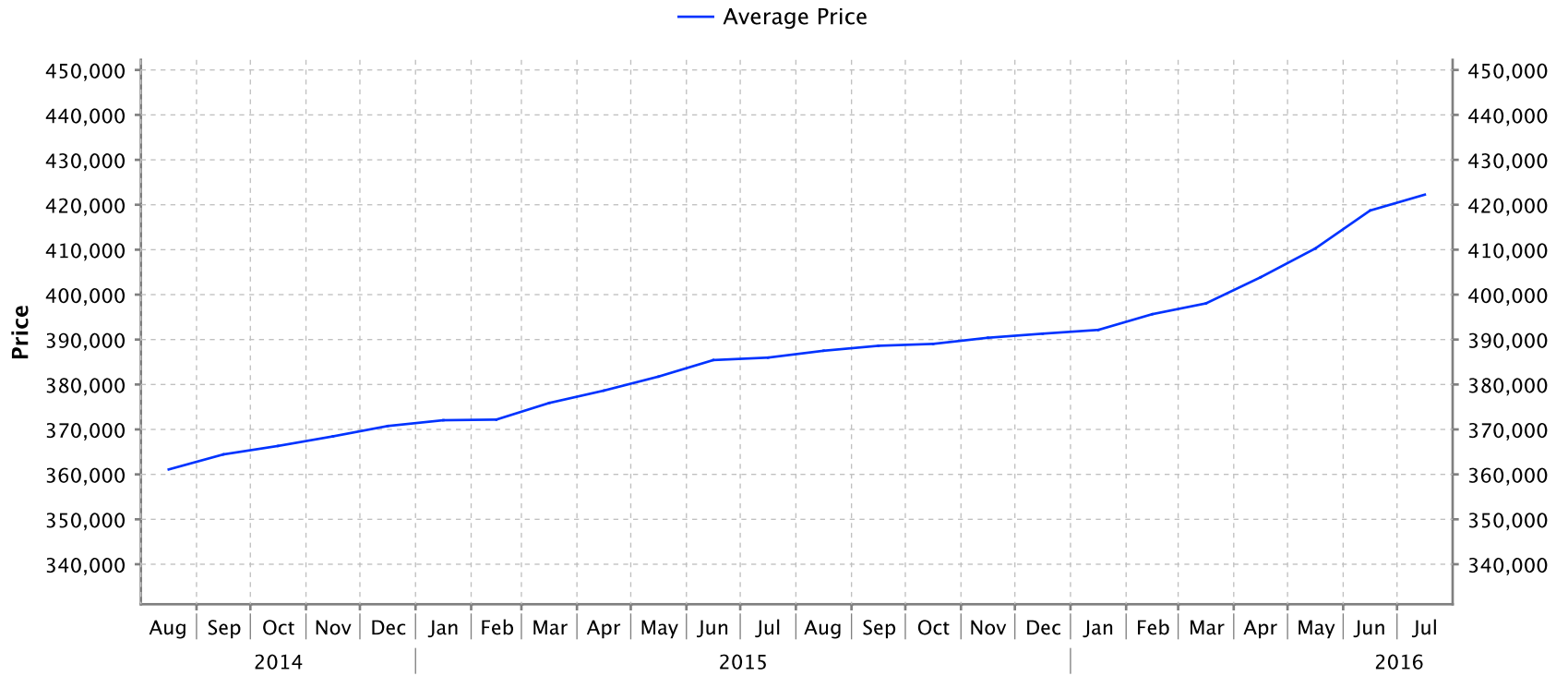


Nanaimo

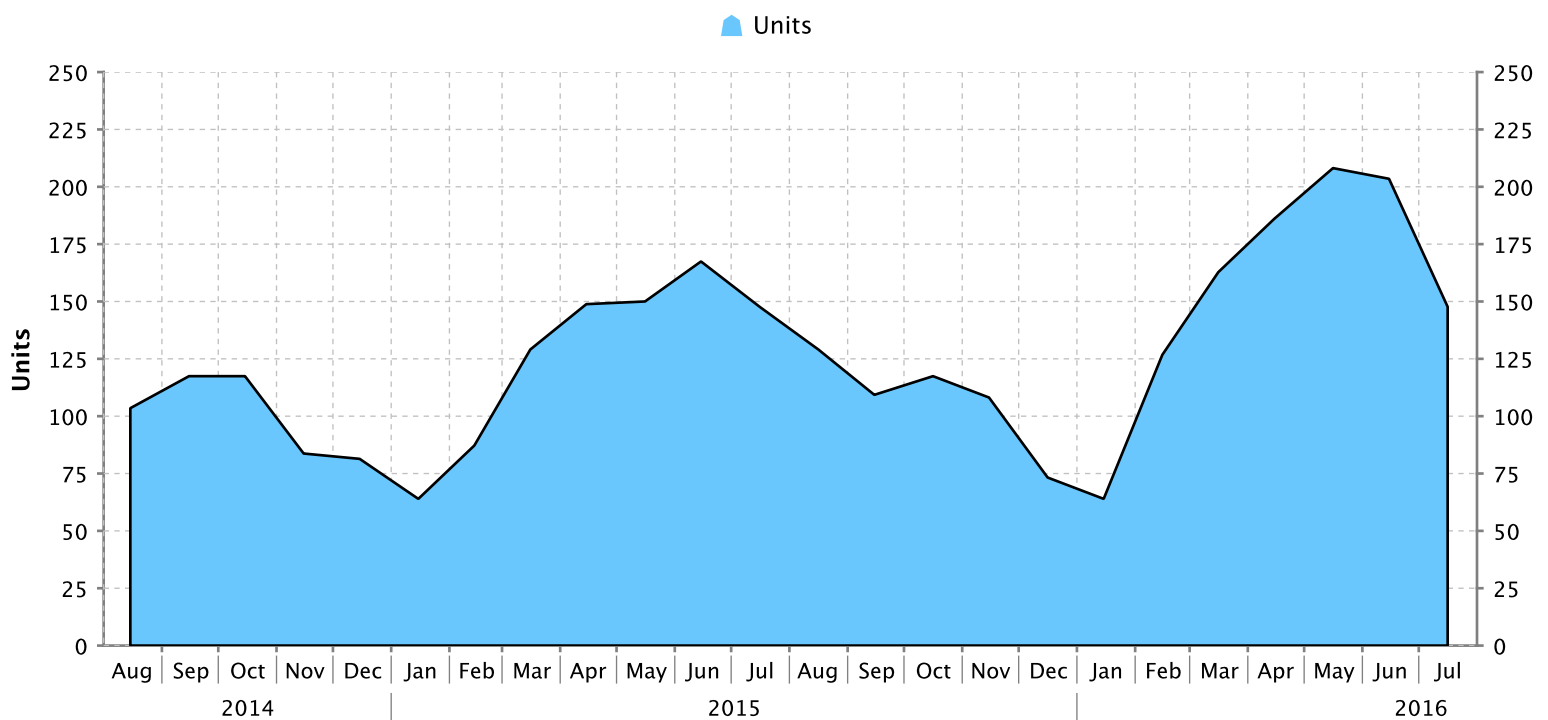
as at July 31, 2016

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	10	48	-79%	193	230	-16%
Units Reported Sold	12	6	100%	146	137	7%
Sell/List Ratio	120%	12%		76%	60%	
Reported Sales Dollars	\$2,229,000	\$1,046,000	113%	\$24,593,903	\$22,850,220	8%
Average Sell Price / Unit	\$185,750	\$174,333	7%	\$168,451	\$166,790	1%
Median Sell Price	\$204,900			\$155,000		
Sell Price / List Price	103%	97%		97%	95%	
Days to Sell	50	333	-85%	172	221	-22%
Active Listings	77	131				
Single Family						
Units Listed	204	201	1%	2,098	2,144	-2%
Units Reported Sold	147	147	0%	1,628	1,392	17%
Sell/List Ratio	72%	73%		78%	65%	
Reported Sales Dollars	\$62,256,173	\$56,500,200	10%	\$687,431,118	\$537,292,469	28%
Average Sell Price / Unit	\$423,511	\$384,355	10%	\$422,255	\$385,986	9%
Median Sell Price	\$385,000			\$390,000		
Sell Price / List Price	99%	97%		98%	97%	
Days to Sell	17	35	-51%	35	43	-19%
Active Listings	327	471				
Condos (Apt)						
Units Listed	46	35	31%	479	500	-4%
Units Reported Sold	57	33	73%	381	256	49%
Sell/List Ratio	124%	94%		80%	51%	
Reported Sales Dollars	\$12,918,616	\$6,806,366	90%	\$88,711,773	\$54,986,183	61%
Average Sell Price / Unit	\$226,642	\$206,254	10%	\$232,839	\$214,790	8%
Median Sell Price	\$240,000			\$220,500		
Sell Price / List Price	99%	95%		98%	96%	
Days to Sell	53	97	-46%	92	88	4%
Active Listings	96	164				
Condos (Patio)						
Units Listed	12	4	200%	88	82	7%
Units Reported Sold	8	6	33%	72	61	18%
Sell/List Ratio	67%	150%		82%	74%	
Reported Sales Dollars	\$2,419,150	\$1,670,900	45%	\$20,067,357	\$17,686,760	13%
Average Sell Price / Unit	\$302,394	\$278,483	9%	\$278,713	\$289,947	-4%
Median Sell Price	\$315,000			\$295,000		
Sell Price / List Price	98%	98%		98%	98%	
Days to Sell	30	16	84%	26	48	-46%
Active Listings	11	10				
Condos (Twnhse)						
Units Listed	30	17	76%	342	290	18%
Units Reported Sold	29	20	45%	259	184	41%
Sell/List Ratio	97%	118%		76%	63%	
Reported Sales Dollars	\$9,463,757	\$4,898,928	93%	\$70,093,180	\$49,168,551	43%
Average Sell Price / Unit	\$326,336	\$244,946	33%	\$270,630	\$267,220	1%
Median Sell Price	\$288,857			\$256,000		
Sell Price / List Price	100%	94%		98%	96%	
Days to Sell	30	52	-41%	44	72	-39%
Active Listings	61	68				

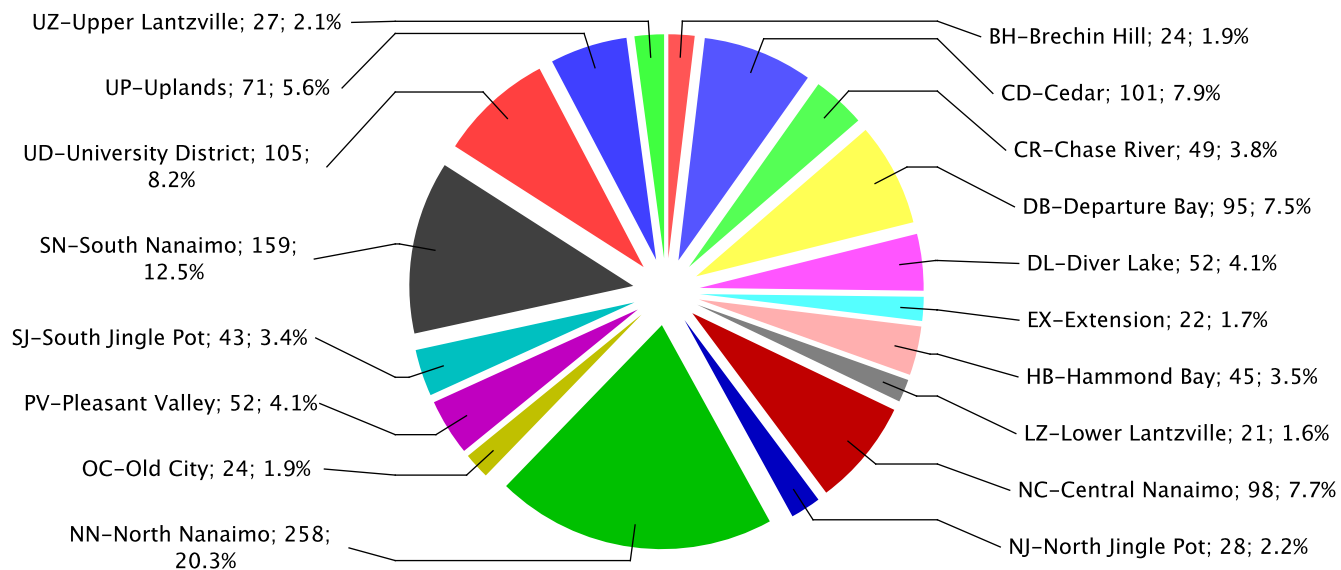
PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

MLS® Single Family Sales Analysis

Unconditional Sales from January 1 to Jul 31, 2016

	0-150,000	150,001-200,000	200,001-250,000	250,001-300,000	300,001-350,000	350,001-400,000	400,001-450,000	450,001-500,000	500,001-600,000	600,001-700,000	700,001-800,000	800,001-900,000	900,001-1 Mil	OVER 1 Mil	Total
BH-Brechin Hill	0	0	0	3	6	8	2	1	3	0	1	0	0	0	24
CD-Cedar	3	5	2	10	13	13	9	6	17	10	2	1	2	8	101
CR-Chase River	0	0	0	1	14	9	11	6	6	2	0	0	0	0	49
DB-Departure Bay	0	0	0	4	12	24	13	15	12	9	1	2	1	2	95
DL-Diver Lake	0	1	2	3	11	21	4	5	4	1	0	0	0	0	52
EX-Extension	0	1	1	3	8	0	5	1	1	1	1	0	0	0	22
HB-Hammond Bay	0	0	1	0	1	1	7	4	13	4	5	3	3	3	45
LZ-Lower Lantzville	0	0	0	0	1	3	2	3	3	3	3	2	1	0	21
NC-Central Nanaimo	0	0	6	36	33	16	5	2	0	0	0	0	0	0	98
NJ-North Jingle Pot	0	0	0	0	0	1	1	1	8	9	3	1	0	4	28
NN-North Nanaimo	0	0	1	3	6	25	33	29	63	45	28	13	3	9	258
OC-Old City	1	1	5	4	5	4	1	1	1	0	1	0	0	0	24
PV-Pleasant Valley	0	0	3	3	11	8	8	7	8	2	2	0	0	0	52
SJ-South Jingle Pot	0	0	2	0	6	9	8	3	4	8	2	0	0	1	43
SN-South Nanaimo	0	1	15	34	38	31	26	9	1	2	2	0	0	0	159
UD-University District	0	4	7	19	22	14	11	8	14	6	0	0	0	0	105
UP-Uplands	0	0	2	8	19	14	12	8	2	2	2	0	1	1	71
UZ-Upper Lantzville	0	0	2	1	3	5	0	4	3	4	2	1	1	1	27
Zone 4 TOTALS	4	13	49	132	209	206	158	113	163	108	55	23	12	29	1,274

Nanaimo - Single Family Sales by Subarea



Total Unconditional Sales January 1 to July 31, 2016 = 1,274

GABRIOLA ISLAND

Comparative Activity by Property Type

	Current Month			12 Months to Date		
	This Year	Last Year	% Change	This Year	Last Year	% Change
Lots						
Units Listed	5	4	25%	34	28	21%
Units Reported Sold	7	1	600%	24	15	60%
Sell/List Ratio	140%	25%		71%	54%	
Reported Sales Dollars	\$633,900	\$91,000	597%	\$1,948,500	\$1,208,400	61%
Average Sell Price / Unit	\$90,557	\$91,000	-0%	\$81,188	\$80,560	1%
Median Sell Price	\$89,000			\$80,000		
Sell Price / List Price	93%	92%		91%	83%	
Days to Sell	184	46	301%	145	172	-16%
Active Listings	14	21				
Single Family						
Units Listed	7	11	-36%	89	77	16%
Units Reported Sold	9	5	80%	83	48	73%
Sell/List Ratio	129%	45%		93%	62%	
Reported Sales Dollars	\$2,928,700	\$1,351,750	117%	\$24,555,130	\$12,797,325	92%
Average Sell Price / Unit	\$325,411	\$270,350	20%	\$295,845	\$266,611	11%
Median Sell Price	\$315,000			\$290,000		
Sell Price / List Price	97%	95%		96%	93%	
Days to Sell	38	78	-51%	93	104	-11%
Active Listings	16	32				

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.

Cumulative Residential Average Single Family Sale Price

