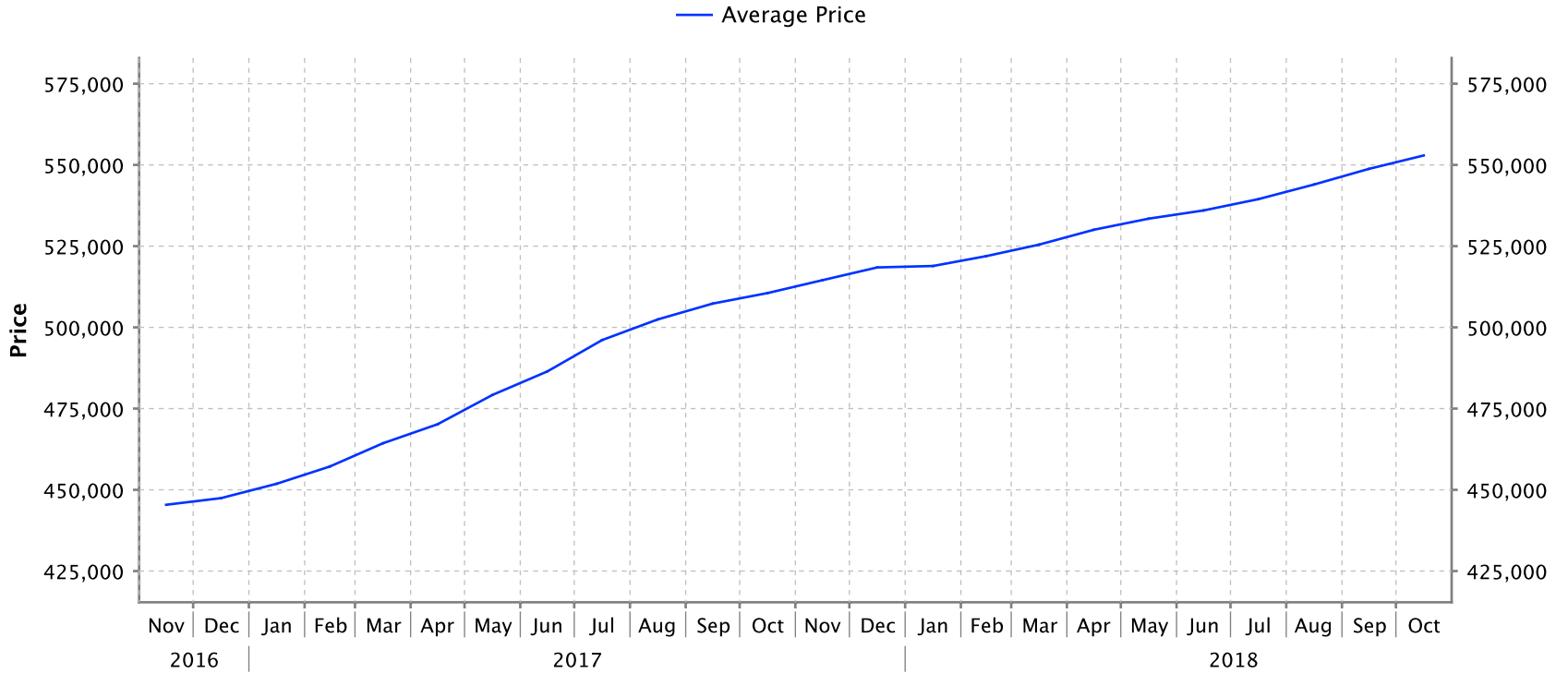


Nanaimo

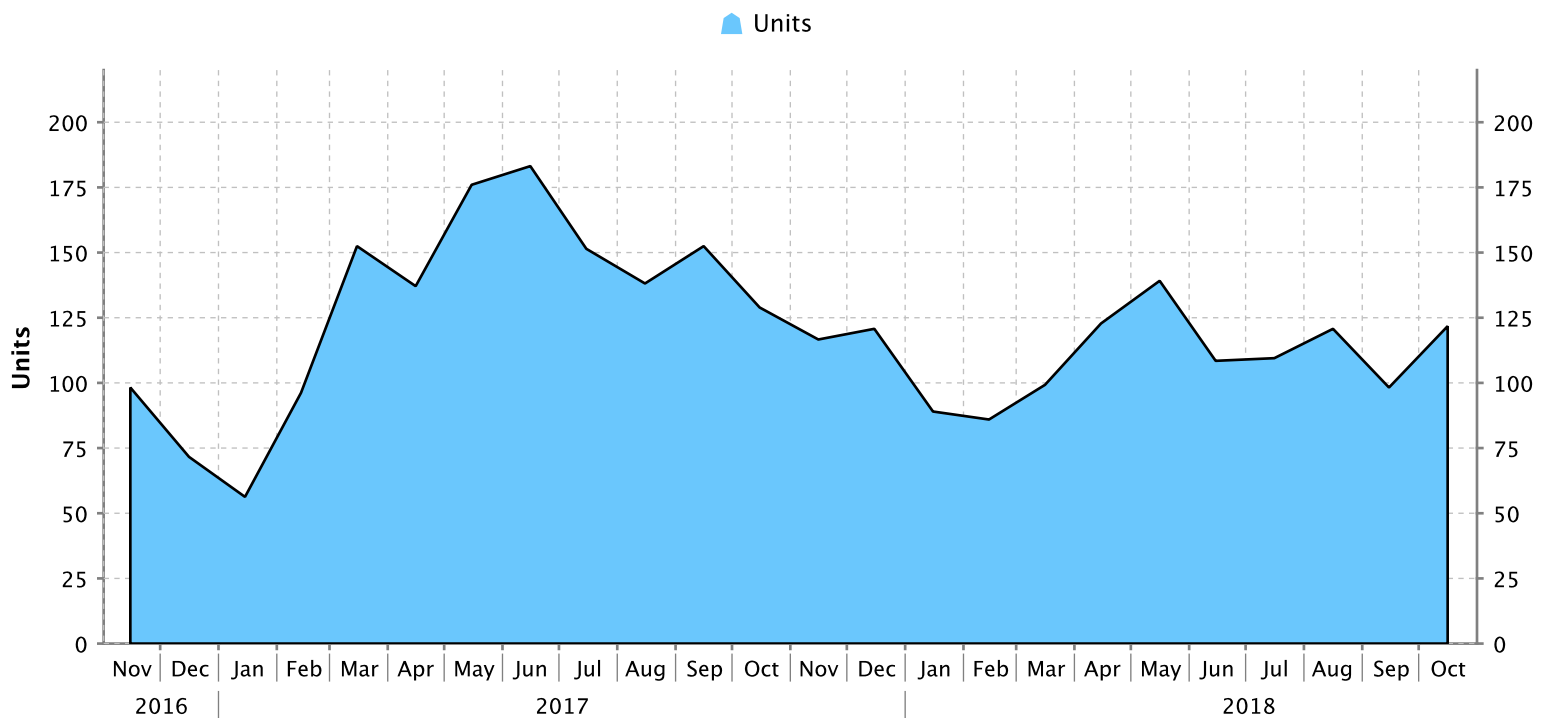
as at October 31, 2018

Cumulative Residential Average Single Family Sale Price



NOTE: Figures are based on a "rolling total" from the past 12 months – i.e. 12 months to date instead of the calendar "year to date".

Single Family Units Reported Sold



Comparative Activity by Property Type

| | Current Month | | | 12 Months to Date | | |
|---------------------------|---------------|--------------|----------|-------------------|---------------|----------|
| | This Year | Last Year | % Change | This Year | Last Year | % Change |
| Lots | | | | | | |
| Units Listed | 11 | 15 | -27% | 191 | 182 | 5% |
| Units Reported Sold | 2 | 1 | 100% | 57 | 126 | -55% |
| Sell/List Ratio | 18% | 7% | | 30% | 69% | |
| Reported Sales Dollars | \$428,500 | \$380,000 | 13% | \$15,359,286 | \$28,054,000 | -45% |
| Average Sell Price / Unit | \$214,250 | \$380,000 | -44% | \$269,461 | \$222,651 | 21% |
| Median Sell Price | \$238,500 | | | \$269,900 | | |
| Sell Price / List Price | 87% | 100% | | 97% | 103% | |
| Days to Sell | 132 | 5 | 2,550% | 59 | 93 | -37% |
| Active Listings | 77 | 48 | | | | |
| Single Family | | | | | | |
| Units Listed | 201 | 189 | 6% | 2,168 | 2,236 | -3% |
| Units Reported Sold | 121 | 128 | -5% | 1,326 | 1,538 | -14% |
| Sell/List Ratio | 60% | 68% | | 61% | 69% | |
| Reported Sales Dollars | \$67,657,005 | \$66,022,179 | 2% | \$733,166,081 | \$785,235,282 | -7% |
| Average Sell Price / Unit | \$559,149 | \$515,798 | 8% | \$552,916 | \$510,556 | 8% |
| Median Sell Price | \$525,000 | | | \$529,800 | | |
| Sell Price / List Price | 97% | 99% | | 99% | 99% | |
| Days to Sell | 31 | 25 | 27% | 26 | 23 | 14% |
| Active Listings | 335 | 301 | | | | |
| Condos (Apt) | | | | | | |
| Units Listed | 83 | 38 | 118% | 581 | 465 | 25% |
| Units Reported Sold | 32 | 36 | -11% | 413 | 369 | 12% |
| Sell/List Ratio | 39% | 95% | | 71% | 79% | |
| Reported Sales Dollars | \$10,380,416 | \$9,630,700 | 8% | \$124,929,427 | \$96,090,637 | 30% |
| Average Sell Price / Unit | \$324,388 | \$267,519 | 21% | \$302,493 | \$260,408 | 16% |
| Median Sell Price | \$301,000 | | | \$280,380 | | |
| Sell Price / List Price | 98% | 99% | | 100% | 99% | |
| Days to Sell | 21 | 16 | 27% | 20 | 22 | -10% |
| Active Listings | 110 | 59 | | | | |
| Condos (Patio) | | | | | | |
| Units Listed | 10 | 10 | 0% | 95 | 81 | 17% |
| Units Reported Sold | 7 | 3 | 133% | 88 | 56 | 57% |
| Sell/List Ratio | 70% | 30% | | 93% | 69% | |
| Reported Sales Dollars | \$3,726,190 | \$1,243,500 | 200% | \$39,131,128 | \$22,312,700 | 75% |
| Average Sell Price / Unit | \$532,313 | \$414,500 | 28% | \$444,672 | \$398,441 | 12% |
| Median Sell Price | \$535,000 | | | \$472,500 | | |
| Sell Price / List Price | 100% | 102% | | 101% | 101% | |
| Days to Sell | 10 | 23 | -55% | 32 | 25 | 30% |
| Active Listings | 10 | 17 | | | | |
| Condos (Twnhse) | | | | | | |
| Units Listed | 46 | 24 | 92% | 379 | 301 | 26% |
| Units Reported Sold | 22 | 25 | -12% | 225 | 261 | -14% |
| Sell/List Ratio | 48% | 104% | | 59% | 87% | |
| Reported Sales Dollars | \$7,748,000 | \$7,739,300 | 0% | \$75,783,047 | \$80,816,900 | -6% |
| Average Sell Price / Unit | \$352,182 | \$309,572 | 14% | \$336,814 | \$309,643 | 9% |
| Median Sell Price | \$349,900 | | | \$334,000 | | |
| Sell Price / List Price | 98% | 98% | | 98% | 100% | |
| Days to Sell | 32 | 24 | 33% | 23 | 27 | -17% |
| Active Listings | 68 | 38 | | | | |

PLEASE NOTE: SINGLE FAMILY property does NOT INCLUDE acreage with house, condominiums, duplex/triplex, mobile homes/on pad, single family waterfront or single family strata. **LOTS** do NOT INCLUDE acreage or waterfront acreage.